



Slow, puts up many obstacles, doesn't think in solutions

Purchasing expert

Innovation expert

Unprepared, always in a hurry, involves others too late

Never hear back about defined (realization) goals, is there any progress at all?

Policy maker

Does not fully understand the implications on operations of the developed policy





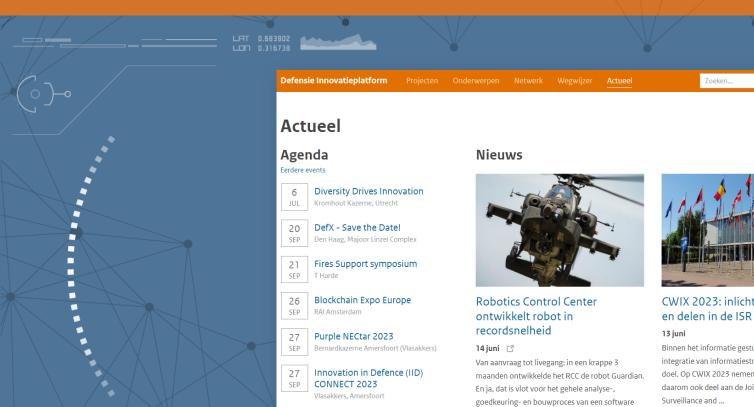












CYBER DEFENCE CONFERENCE

Martim Hotel Bonn, Duitsland

OKT

2023



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CWIX 2023: inlichtingen opslaan en delen in de ISR Focus Area

Binnen het informatie gestuurd optreden (IGO) is integratie van informatiestromen een belangrijk doel. Op CWIX 2023 nemen we als Nederland daarom ook deel aan de Joint Intelligence,



robot. Intussen heeft ...





Innovation Program manager

Short-cycled innovation Business operations

Core team member Innovatie Netwerk Defensie

Unofficial **Diversity & Inclusion ambassador** within COMMIT











Increasing urgency for fast-paced innovation

- Increased threats require a prepared and powerful army;
- Technology, data, IT and AI became decisive at battlefield;
- Commercial tech advanced more than ever;
- Technology potentially eases or eliminates repetitive work;
- Part of the multi-year plan (2022 Maatregelennota, Defensienota)







Short cycled innovation to boost innovation output

- Focus on high Technology Readiness Level solutions to be tested and prepared for implementation;
- Produces solid results within a year;
- Preferably widely applicable within the army;
- **External collaboration** stimulated to benefit from commercial technological innovations, and extend innovation capacity;
- Touches **predefined innovation areas** as depicted below.



Information driven organization



More with less



Relevant equipment



Human Performance



Smart E&T



Multi Domain Operations



Emerging technologies



Social developments

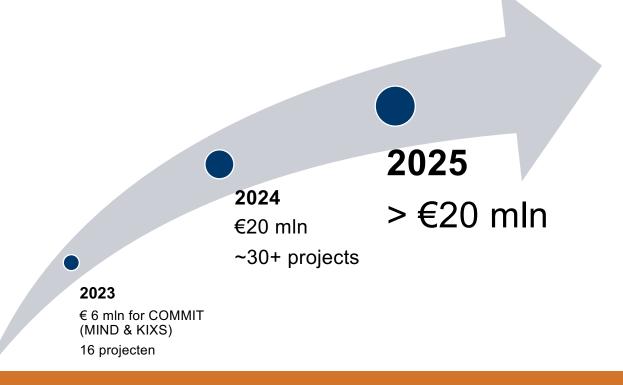


Unforeseen opportunities and threats





Increased priority and budget for short-cycled innovation







Great pressure innovation procurement process

- More projects for which purchasing needs to be done quicker then before;
- Heavy workload and challenges in finding talent result in capacity issues;
- Complex and unclear processes and tools result in increased workload;
- Increased complexity due to intensified collaboration with external partners.





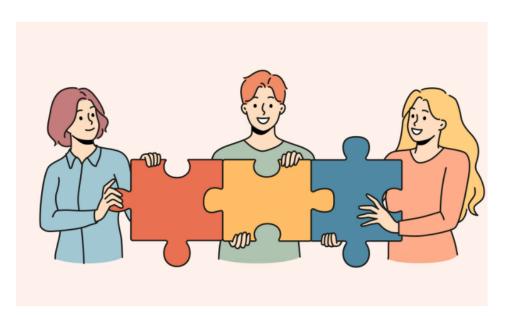








Involving right experts at the right time



- Clear vision and plan, early onboarding ensures commitment;
- Establish continuous collaboration with (virtual &) diverse teams;
- Dedicated innovation purchasers to build knowledge and address capacity issues (partly);
- Program managers for complex innovation programs;
- Ease or eliminate of administrative work by smarter use of technology.

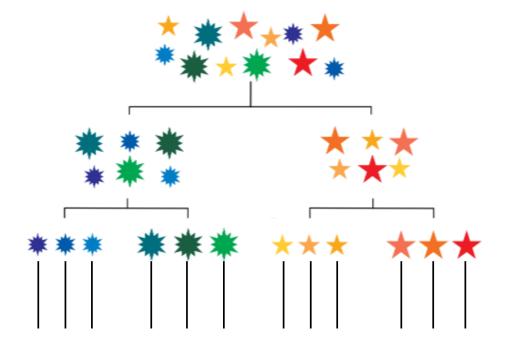






Simple and standardized processes

- Processes for similar activities should be reduced both in complexity and in amount;
- Alignment and standardization between departments and in the chain;
- Early involvement requires proactive advice on purchasing strategy;
- Implement collaboration methods to early and continuously address challenges.







Technology should help, not irritate



- Reduce number of tools, and with that processes, maintenance, integrations;
- Provide automated overview of purchasing status;
- Proactive and automated communication of progress;
- Use tooling to train and guide requestors and other stakeholders through the procurement process.





Disruptive change inevitable – let's start now!

- Step out of the existing suboptimal processes
- Redefine the ideal innovation procurement journey;
- Pilot with a multidisciplinary team and scale up successes;
- Start with short-cycled innovation projects as first use cases;
- Extrapolate findings to larger purchasing projects.

