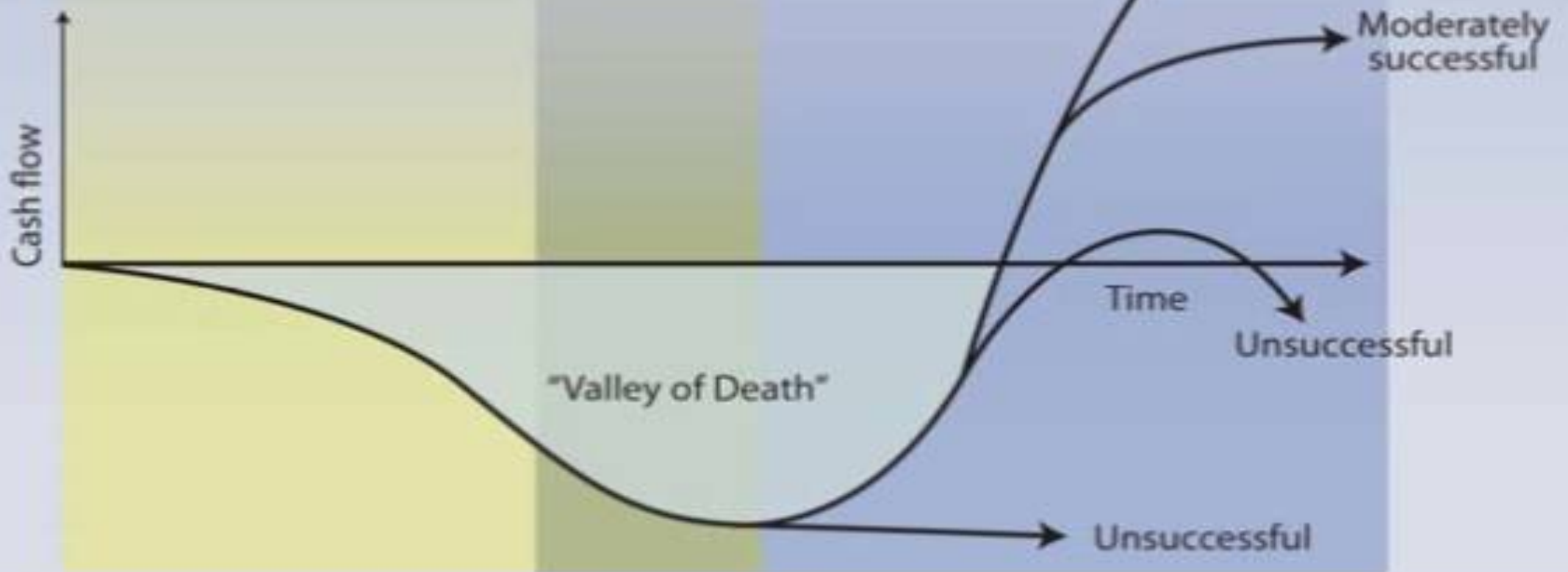
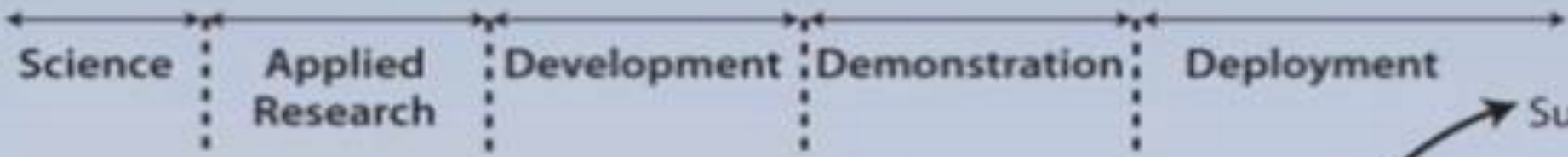


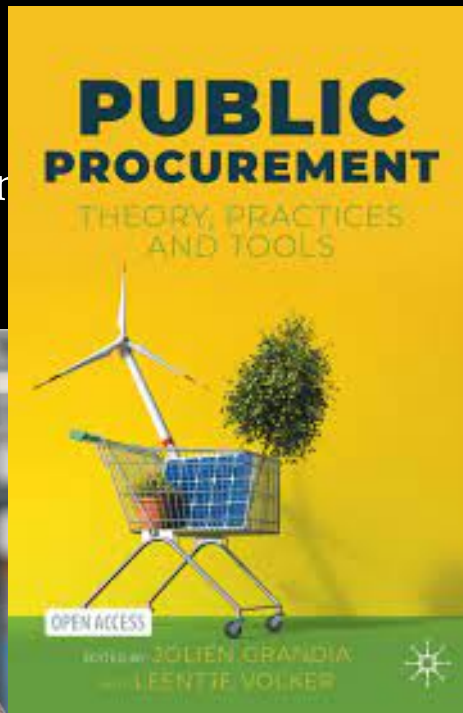


SMALL DEFENCE INNOVATION RESEARCH - SDIR



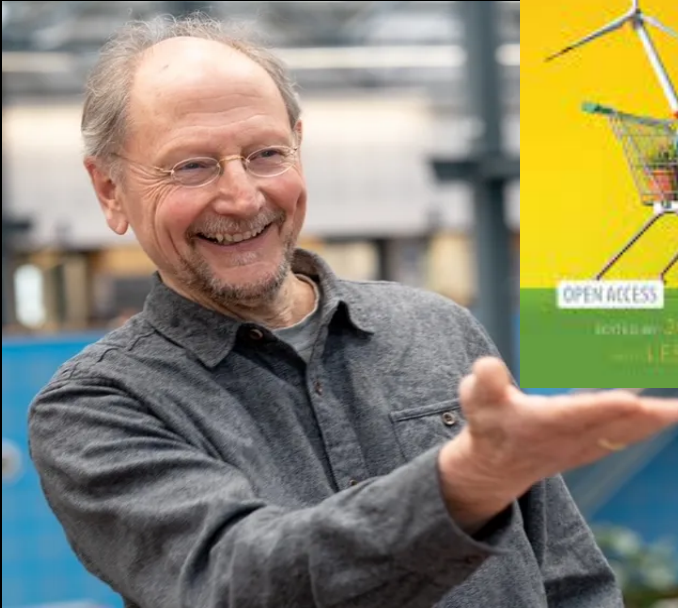


Prof. dr. ir. Frido Struik
TU Delft



se Knight
it Twente

Dr. Jolien Grandia
Erasmus Universiteit



Jan Marko Silvius | Mr. Roos Wijman | Prof. Charles W. Wessner



**STRATEGIC
DEFENSE
INNOVATION
RESEARCH (SDIR)**



Mini symposium Innovatiegerichte inkoop





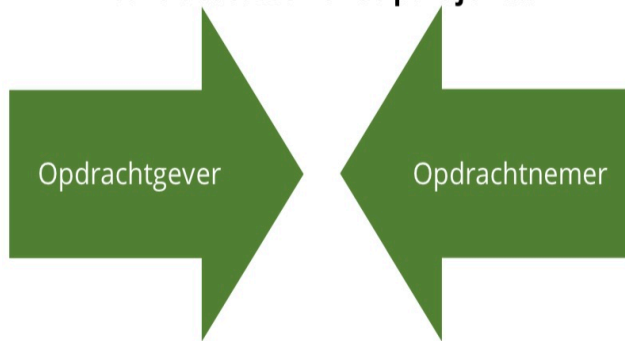
Prof. mr. Elisabetta Manunza



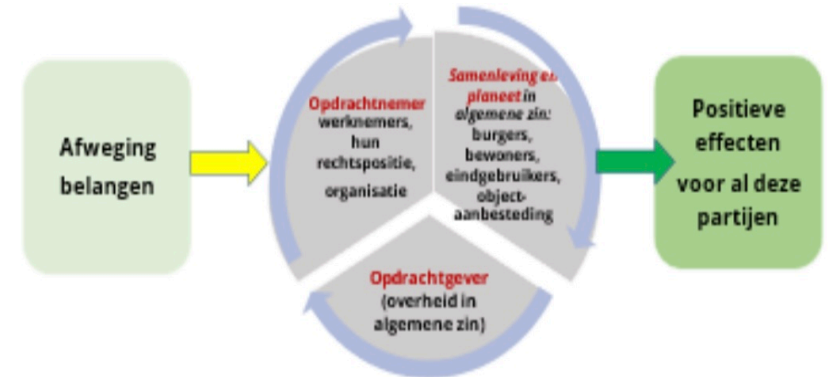
European Defence Acquisition Manager Intercultural Course



Mentaliteitsverandering:
van overheidsopdrachten als
'contract tussen twee partijen'....



Mentaliteitsverandering:
...naar een nieuw concept
"Goed" Opdrachtgeverschap



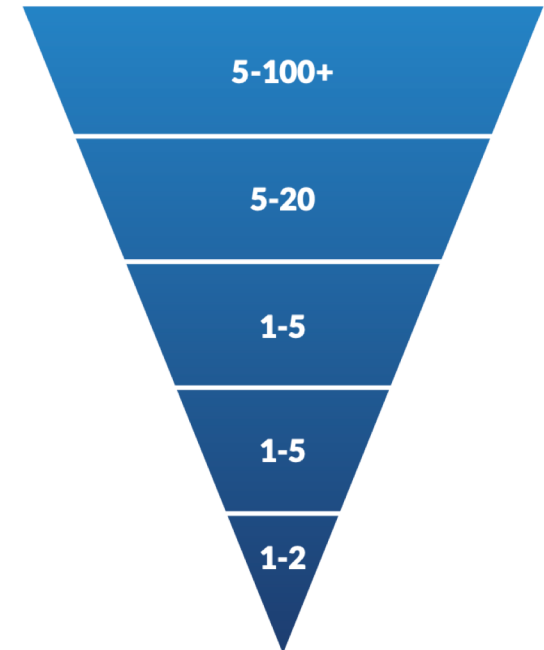
2. CENTRAAL, COHERENT EN CONSISTENT BELEID IS HARD NODIG OM IMPACT TE MAKEN

UNIQUE PROJECT LIFECYCLE – FAST & COMPETITIVE



Problem Curation & Diligence	<ul style="list-style-type: none"> • Receive, understand, and evaluate DoD partner problem • Confirm commercial market exists to address problem 	No Requirements
Commercial Solutions Opening (CSO)	Phase 1 <ul style="list-style-type: none"> • Solicit digital proposals in response to a problem statement 	~10 business days
	Phase 2 <ul style="list-style-type: none"> • Evaluate proposals and invite a short list of bidders to pitch 	60-90 days to contract award (goal)
	Phase 3 <ul style="list-style-type: none"> • Select contract awardee/s and negotiate agreement 	
Prototyping	<ul style="list-style-type: none"> • Execute prototype project 	12-24 months
Transition	<ul style="list-style-type: none"> • Award non-competitive agreement to successful performers • Deliver & scale solution to transition partner/s 	No Re compete FAR Not Req'd

Approximate Number of Vendors Participating



1. (her)ordenen van de markt

“YOU NEVER CHANGE THINGS BY
FIGHTING THE EXISTING REALITY.
TO
NEVER
EXIST
- BU

2. Het faciliteren van een open (leer)omgeving met heldere afspraken bevordert de snelle uitwisseling van informatie en kennis

3. Betrekken interne organisatie en de markt actiever in programma's en projecten voor een effectievere reflectie en koersbepaling

5. Launching Customer zijn, nieuwe ketennetwerken initiëren, een dynamisch eco-systeem ontwikkelen

4. Meer aan de markt toevertrouwen en een validerende rol aannemen voor versnelde besluitvorming



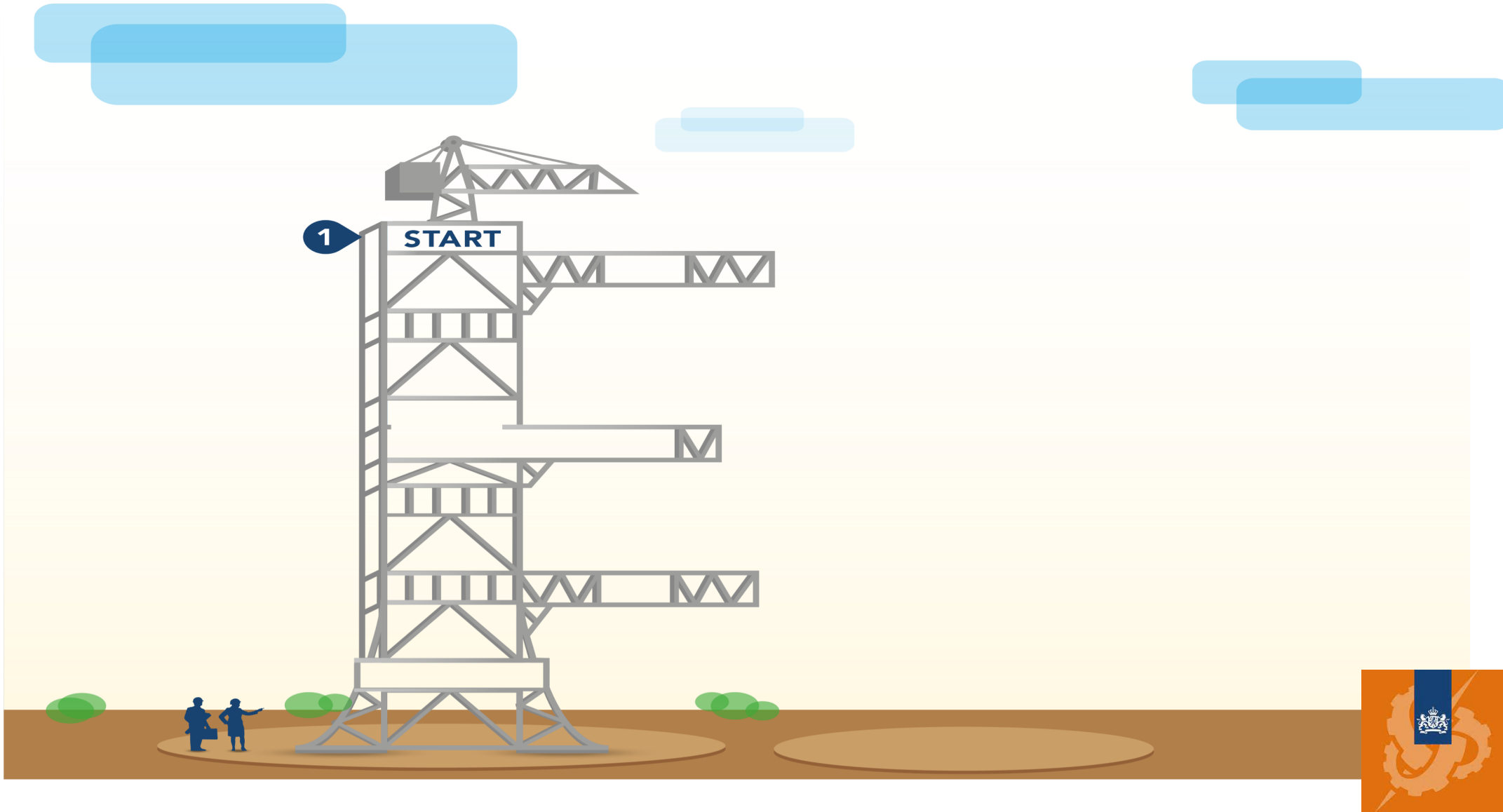


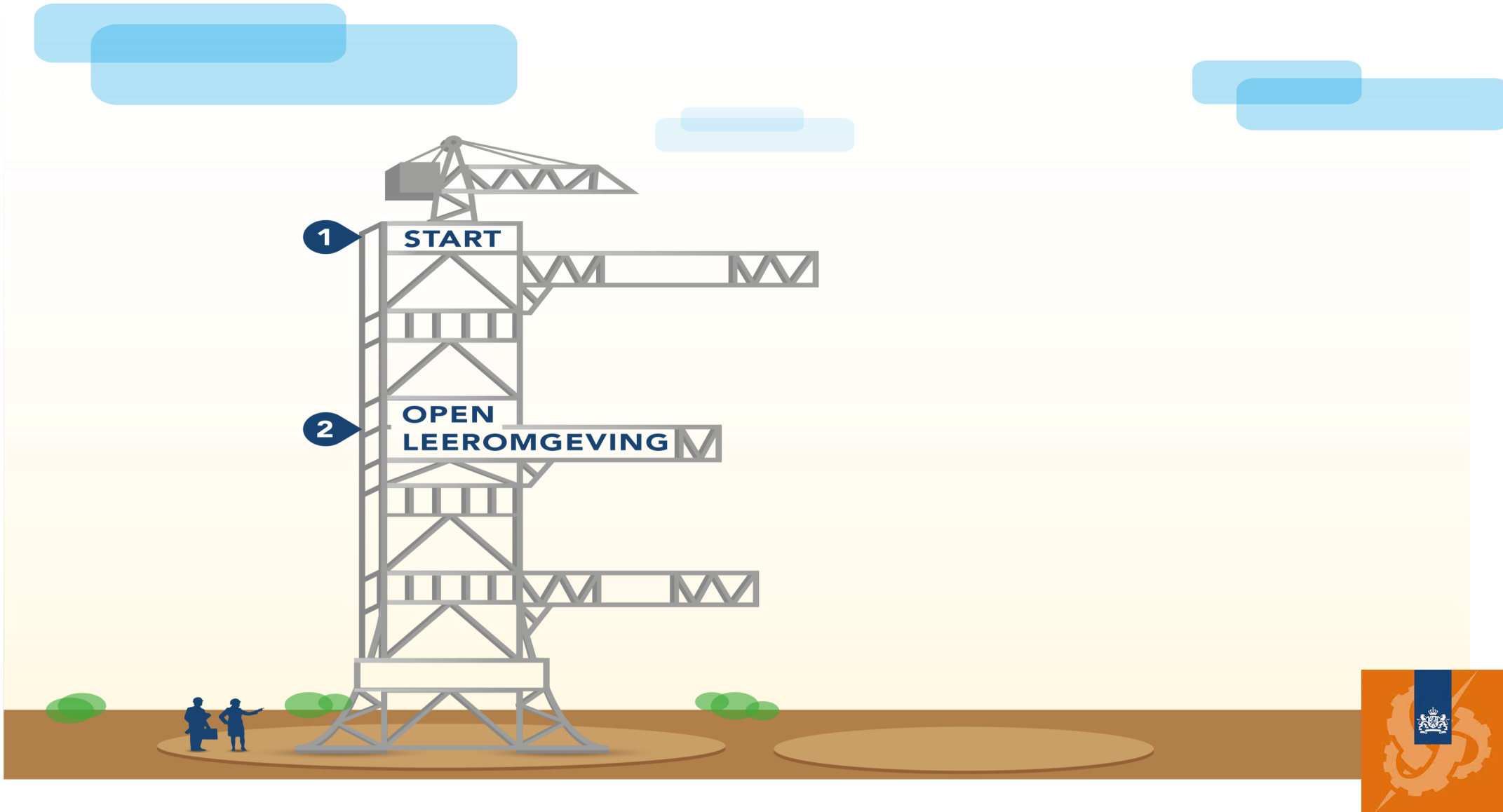
INTELLECTUEEL EIGENDOM



AANSPRAKELIJKHEID







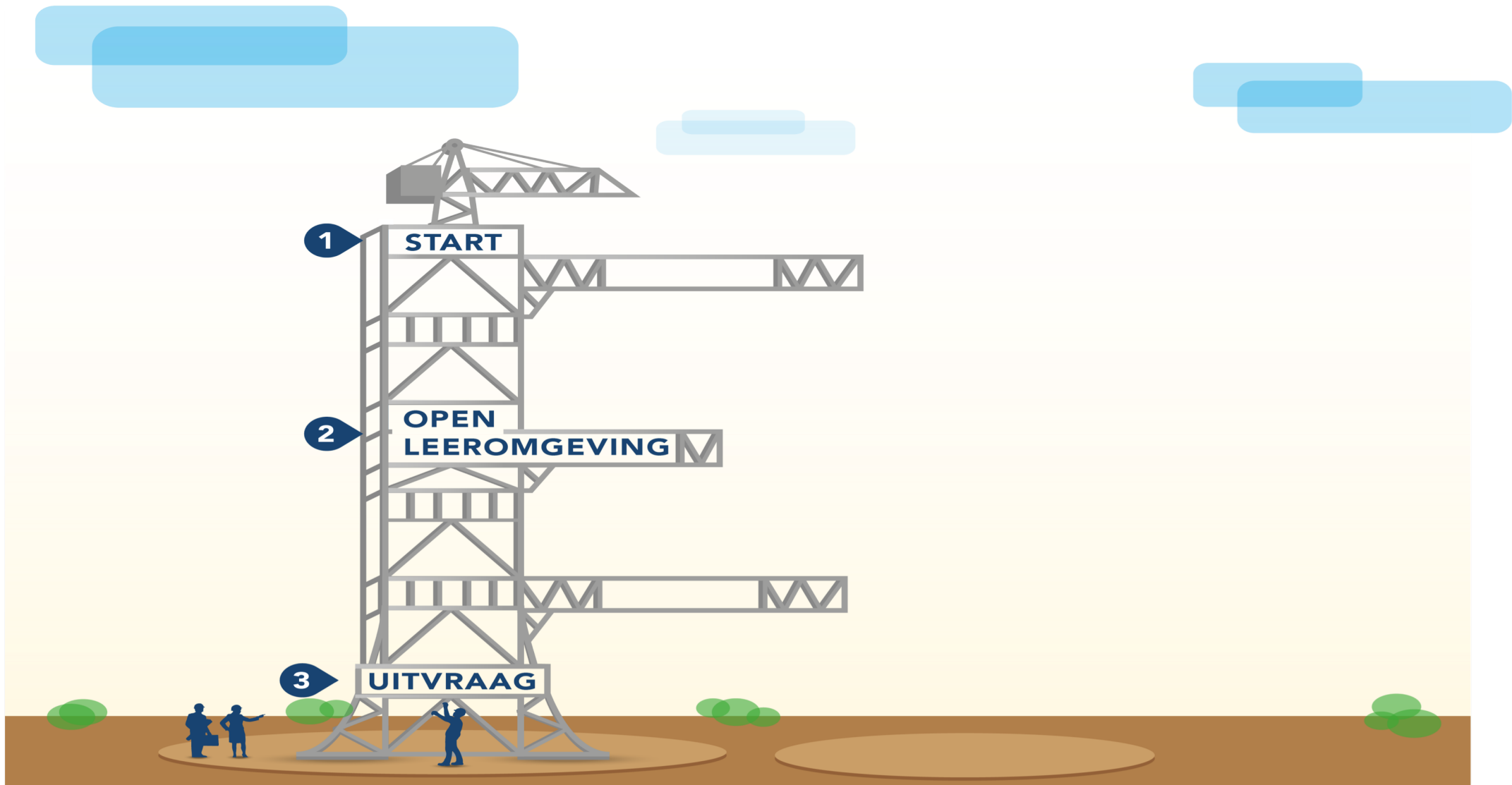
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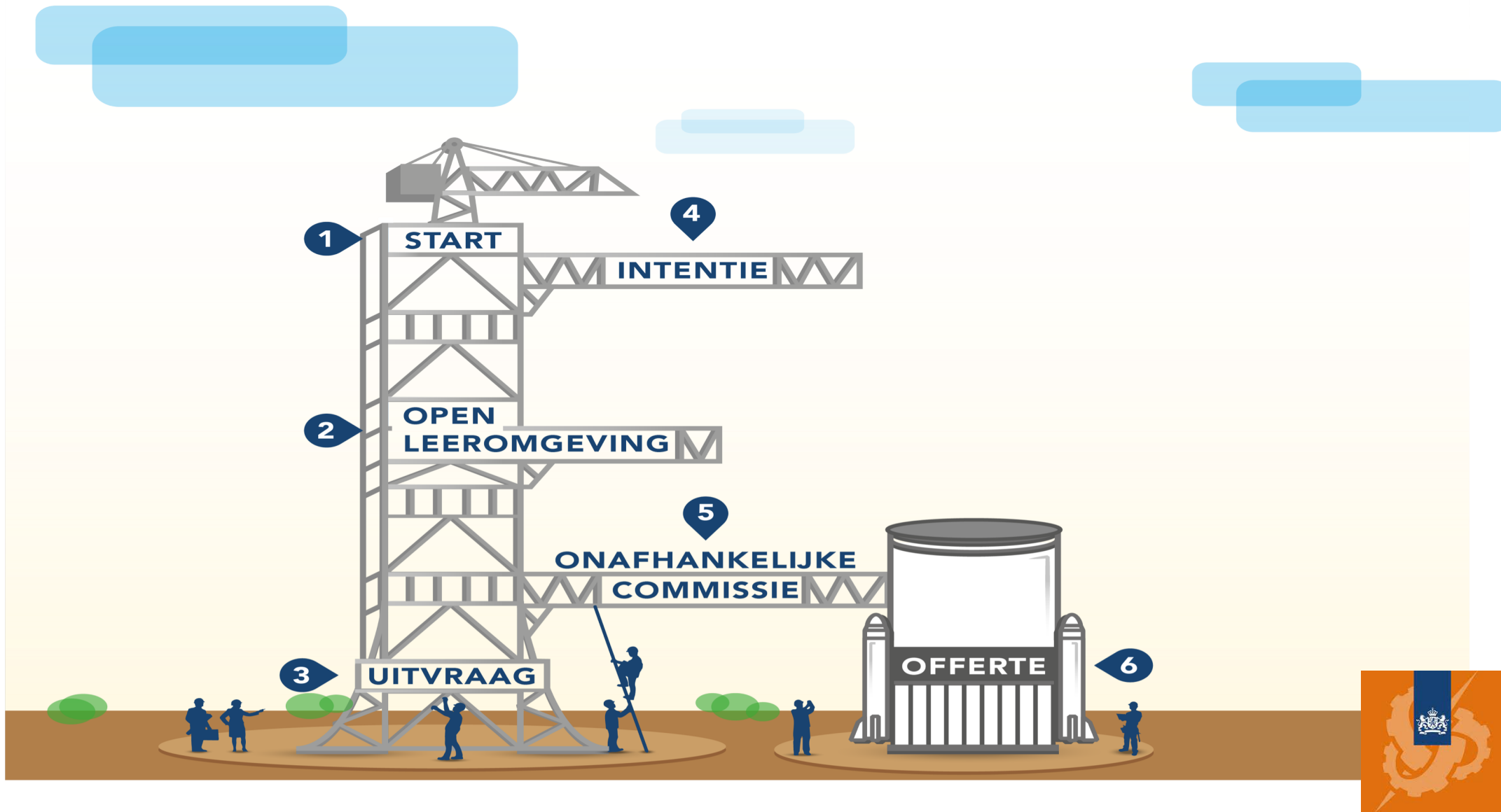
START

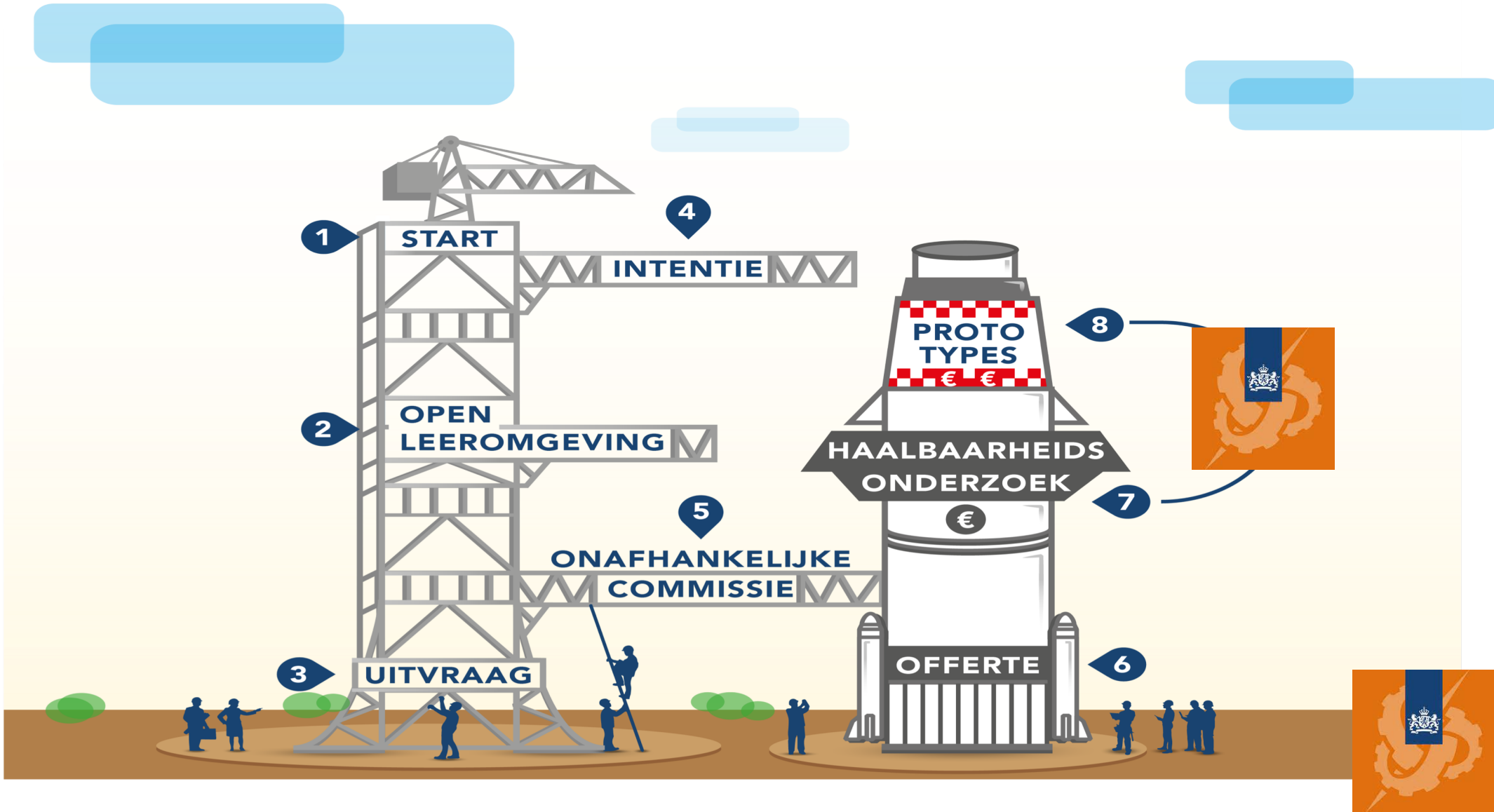
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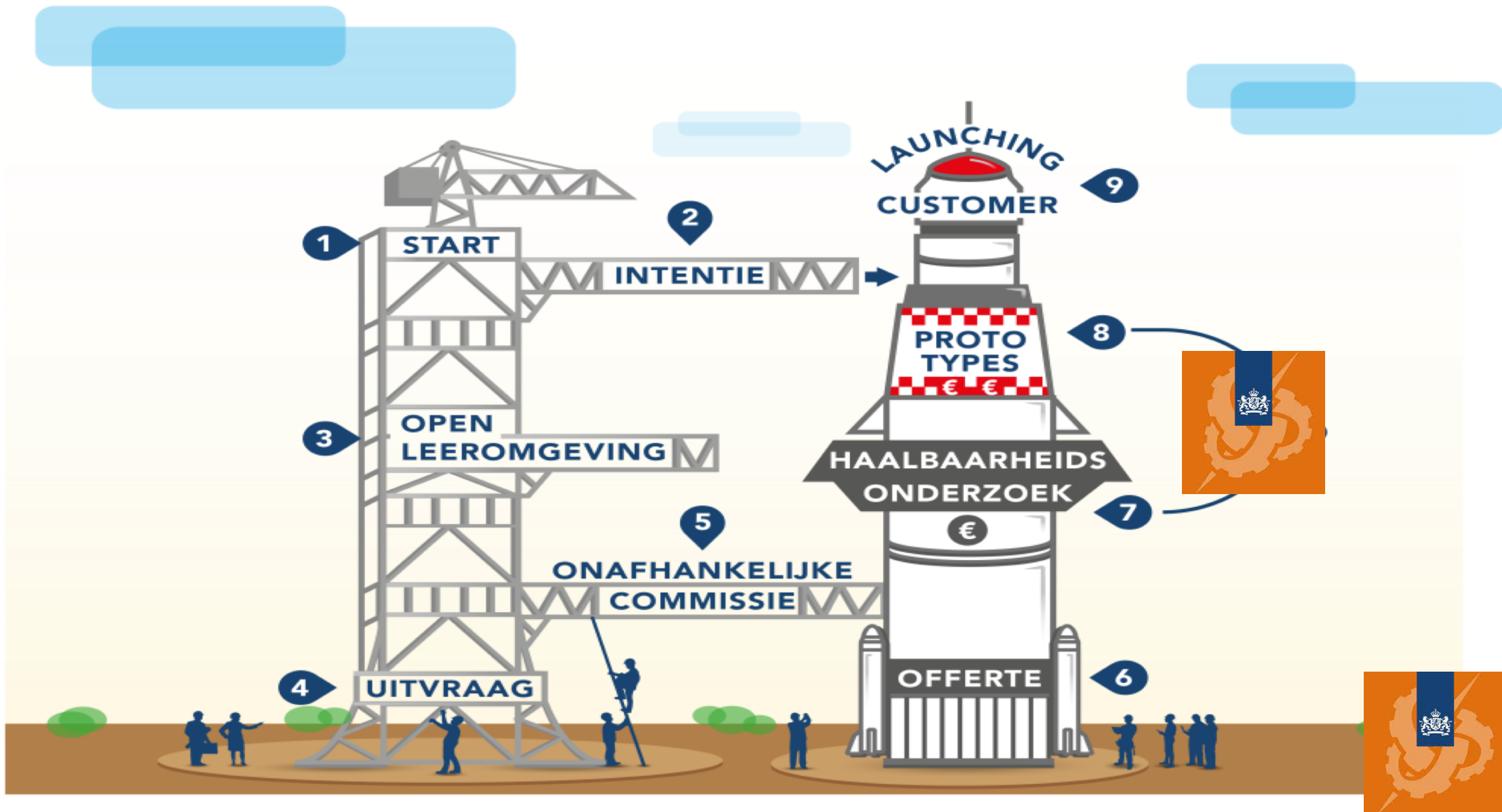
OPEN
LEEROMGEVING

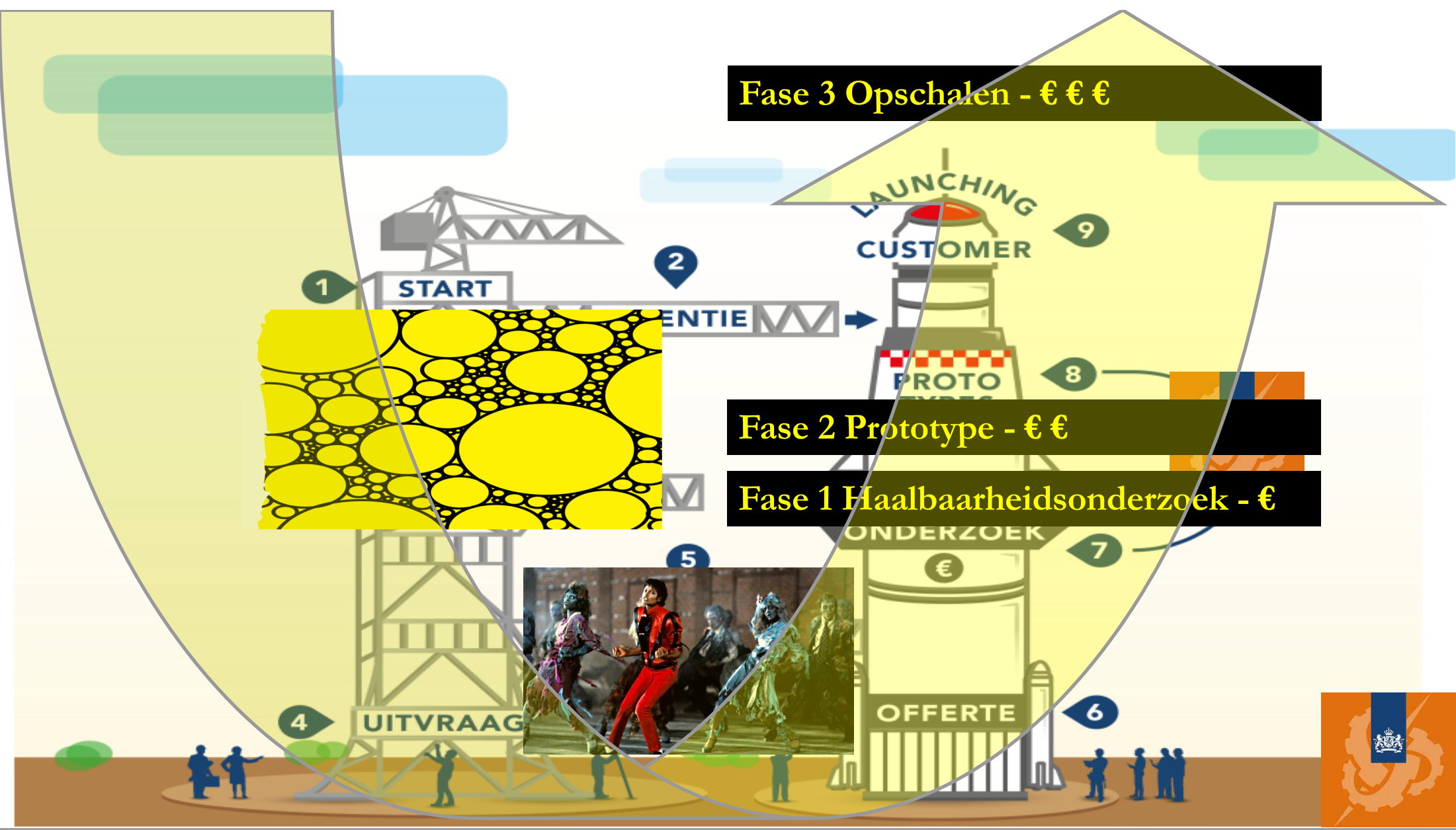












Fase 3 Opschalen - € € €

Fase 2 Prototype - € €

Fase 1 Haalbaarheidsonderzoek - €

1 START

2 IDENTIFICATIE

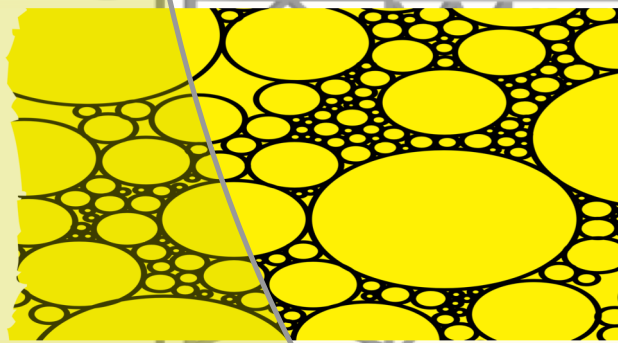
9 LAUNCHING CUSTOMER

9

8

Fase 2 Prototype - € €

Fase 1 Haalbaarheidsonderzoek - €



4

4 UITVRAAG



5

ONDERZOEK

€

7

6 OFFERTE

6



ZAAL 1 - NEDERDRONE

tijden: 11:20u

11:45u

12:10u



ZAAL 2 – VR UNDERWATER

tijden: 11:20u

11:45u

12:10u



ZAAL 3 – SMART MATERIALS

A photograph of a scientist in a blue plaid shirt and glasses working with a large, complex, metallic vacuum chamber in a laboratory. The chamber is surrounded by various mechanical components, pipes, and sensors. The scene is lit with warm, golden light, highlighting the metallic surfaces and the intricate details of the equipment. The scientist is looking intently at the chamber, which is partially covered in aluminum foil insulation.

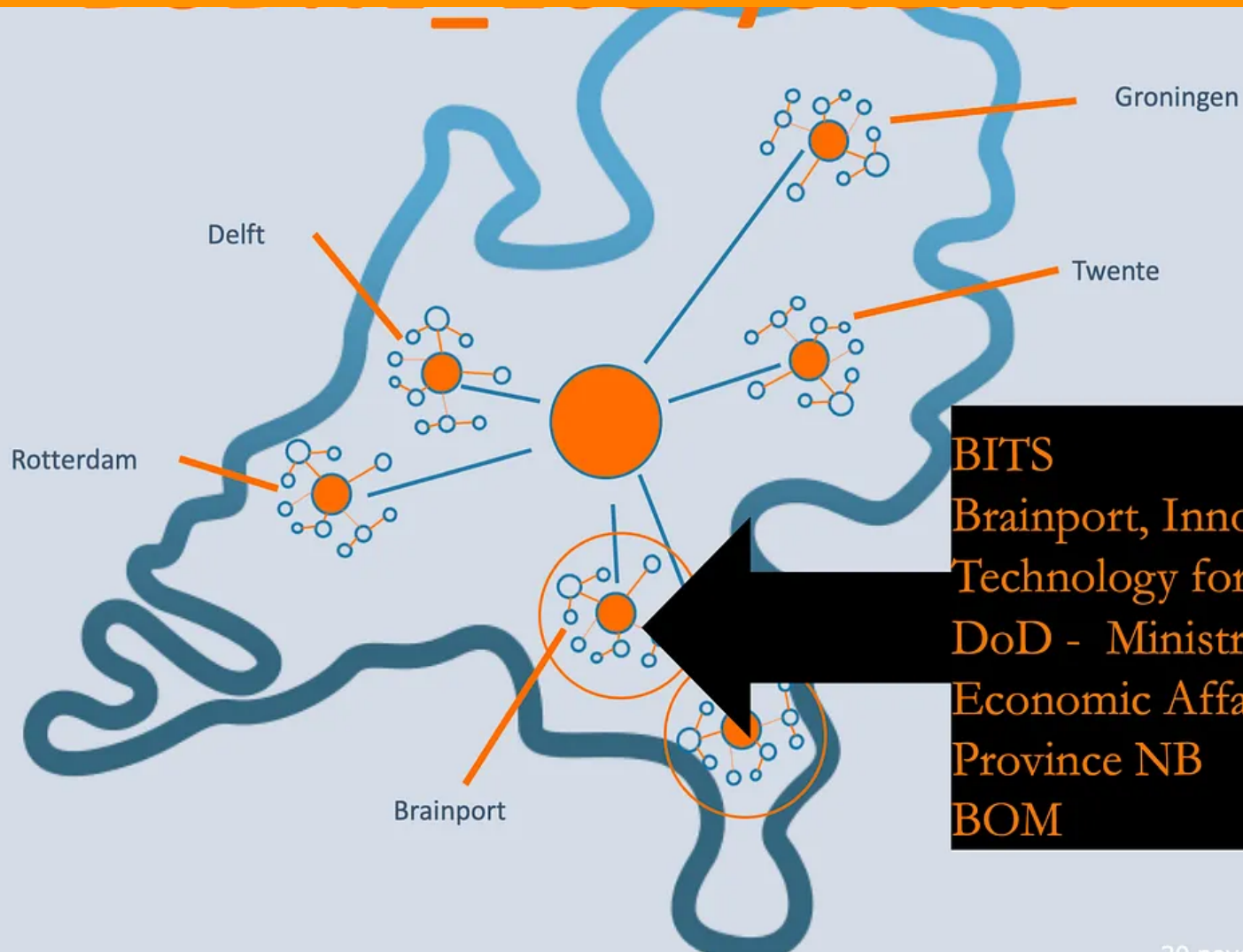
tijden: 11:20u

11:45u

12:10u



ZAAL 4 - BITS



BITS
Brainport, Innovation &
Technology for Security
DoD - Ministry of
Economic Affairs
Province NB
BOM

tijden: 11:20u

11:45u

12:10u

Questo

DEFENSIE GRONDGEBONDEN
LUCHTVERDEDIGINGSCOMMANDO

WERKENBIJDEFENSIE.NL/LUCHTVERDEDIGING

8215

8215a

